

MASSCO MANIA 2018

THE SEAS DAY

Oklahoma City • June 5 ~ Wichita • June 6 ~ Kansas City • June 7



Invites You

to make the most of your day
by attending our

— ISLAND THEMED —

Massco Mania
2018

TRADESHOW

Escape and let us help you find solutions to your business challenges during the supplier tradeshow. Over 30 manufacturers will be on hand to show you the latest technology and explore ways to increase productivity and save you money.

SEMINARS

"Seas the Day" by investing in yourself and your career. Attend one or both of our education breakouts – "Listen Like a Negotiator" and "How to Be a Coach".

CUSTOMER APPRECIATION LUNCH

To express our sincere gratitude for your support, we invite you and your coworkers to join us for some good food and great music! Bring the crew and spend a day on the island with us, returning with identifiable action steps and a renewed focus on your goals.

Register online at www.massco.com — or by phone:

Oklahoma City: 800-332-1672 Wichita: 800-777-2773 Kansas City: 800-753-2773

Dates and Destinations

Oklahoma City

Tuesday June 5th, 2018 • 8:30am-2:00pm

Douglass High School

900 N. Martin Luther King Avenue • Oklahoma City, OK 73177

Wichita

Wednesday June 6th, 2018 • 8:30am-2:00pm

Hartman Arena

8151 N. Hartman Arena Drive • Park City, KS 67147

Kansas City

Thursday June 7th, 2018 • 8:30am-2:00pm

Shawnee Civic Center

13817 Johnson Drive • Shawnee, KS 66216

You're on Island Time...

8:30am	Registration
8:30am – 12:30pm	Vendor Fair/Tradeshow Booth Exhibit
9:00am – 10:00am	Keynote Speaker – Dan Oblinger Leadercraft Corporate Education <i>"Listen Like a Negotiator"</i>
11:30am – 12:30pm	Customer Appreciation Lunch
12:30pm – 1:30pm	Seminar – Dr. Don Hackett Wichita State University <i>"How to Be a Coach"</i>
1:30pm – 2:00pm	Door Prizes & Grand Prize Giveaway

Relax and Rejuvenate...

and Gain a Renewed Sense of Purpose...
invest in yourself and your career
by attending our educational sessions

“Listen Like a Negotiator”

Dan Oblinger
Leadercraft Corporate Education

Hostage negotiators know, listening is life or death.
Your business culture lives or dies on the
strength of the listening you do
to your customers and colleagues.

Relationships thrive when we listen well.
Dan Oblinger is an experienced hostage negotiator
who speaks passionately about the importance
of listening and building consensus
on teams and with clients.

He will challenge your thinking about your
communication habits and provide
real-life stories of actual negotiations.

Come laugh, learn, and begin a journey
toward masterful listening
in your company and in your home!

“How to Be a Coach”

Dr. Don Hackett
Wichita State University

Coaching focuses on helping another person learn
in ways that let him or her keep growing afterward.

Leaders and organizations have come to
understand how valuable this can be,
they're adding
“the ability to coach and develop others”
to the ever-growing list of skills required
in all managers.

Whether you are a manager today, or aspire to
be one in the future, you will benefit from
learning what successful, effective coaches do:

- Understanding the needs of the team
- How to give praise and correction
- Role modeling
- Dealing with negativity

Come learn how to better influence
the performance of your team
by improving your coaching ability.

Massco Mania would not be complete without the chance to WIN BIG!

The sun, sand and surf could be right around the corner
if you are the Grand Prize winner of our



Aloha Shirt Contest

We invite you to display
your island spirit or your
craziest tropical shirt!

An award will be given to the guest
who best embraces the look
of the tropics!

